

**MINUTES OF THE RHODE ISLAND  
REAL ESTATE COMMISSION**

**DATE: April 12, 2012**

**TIME: 9:15 A.M.**

**LOCATION: Department of Business Regulation**

**John O. Pastore Center**

**1511 Pontiac Ave. Bldg. 69-1**

**Cranston, RI 02920-0942**

**Members Present:**

**John Silva – Vice Chairperson, Robert Recchia, Pamela Kobrock, Thomas Foley, Brenda Marchwicki, Raymond Harris, William DeLuca.**

**Non Members Present:**

**Ellen Balasco, Deputy Legal Counsel, Lisa Crenca, Real Estate, Norma Mousseau and Alyce Kleczek, of RI Association of Realtors**

**Vice-Chairperson John Silva called the meeting to order at 9:16 AM.**

**Vice-Chairperson John Silva asked for a motion to accept the minutes from the March 2012 meeting. Motion made to accept minutes from Brenda Marchwicki. Seconded by Thomas Foley. All in favor. Motion**

**passed.**

**The following continuing education courses will be reviewed:**

**Vice-Chairman John Silva presented the recommendations of the Continuing Education committee to the Board.**

**Continuing Ed Express, LLC**

- Managing The Risk of Using Your Home or Car for Business (renewal) 3 Hrs #CEE-18 – Recommend denial by Committee ref. course more Insurance related than Real Estate.**
- Fraud is Not an Option: Causes and Cures (renewal) 3 Hrs #CEE-10**

**Greater Providence Board of Realtors**

- Real Estate Salesperson Pre-Licensing Course 45 CEUs**

**New England Real Estate Academy**

- Social Media Marketing Certification 6 Hrs**

**RI Association of Realtors**

- Green Building Fundamental (renewal) 3 CORE #368**
- How to Avoid a Renovation Horror (renewal) 3 CEH #372**

- Introduction to Social Networking (renewal) 3 CORE  
#371
- Short Sales (renewal) 3 CEH  
#370
- Mortgage Seminar (renewal) 3 CORE  
#300
- Effective Negotiating for RE Professionals (renewal) 6 CEH  
#303
- Seller Representative Specialist (renewal) 12 CEH  
#302
- Understanding Today's Appraisal Process 3 CEH  
#418

**Instructors:**

**Bellevue Real Estate School**

- Arthur R. Chapman

**Coldwell Banker Residential Brokerage**

- Kenneth Kemp

**New England Real Estate Academy**

- Jarred Alexandrov

**Tom Foley made a motion to accept the recommendations as presented with noted changes. Seconded by Raymond Harris. Motion**

**passed.**

## **Old Business**

**Agency Law – Vice-Chairperson John Silva recited changes recommended to the Agency Law after review by himself and Chairman Iannuccilli to the Board. General discussion ensued. Thomas Foley suggested that Rhode Island Association of Realtors (RIAR) might be able to have the revised bill introduced at the General Assembly for this session. Ellen Balasco suggested the Board develop a short synopsis of the proposed bill for legislative review. Motion made by Thomas Foley to have RIAR introduce the revised bill and that the Commission support the bill with the revised changes pending review by the Department with a synopsis attached. Seconded by Brenda Marchwicki. All in favor. Motion passed.**

## **New Business.**

**Brenda Marchwicki presented Alyce Kleczek of Rhode Island Association of Realtors to the Board. Ms. Kleczek brought to the attention of the Board that not all instructors of Ethics are properly teaching the course. She reported that content between the National Association of Realtors (NAR) and Rhode Island Law is not being explained to the students as to the differences and conflicts involved. Brenda Marchwicki explained that the continuing Education committee reviews the syllabus of the courses being submitted and**

the courses as proposed are in compliance but that may be not what is actually taught in the classroom. Brenda Marchwicki recommend that a letter be sent to the schools to remind them that they must be teaching update and current materials in line with the approved course outline relating to the courses being offered. Ellen Balasco suggested that the department rules, currently being rewritten, include language that the Ethics course should include the teaching of the NAR positions in conflict with Rhode Island state law. General discussion ensued on training the trainer type of courses to be taken by the instructors of core courses. Vice–Chairman Silva suggested that the issue of establishing a task force for train the trainer issues be placed on the agenda for next month.

William DeLuca introduced Lisa Crenca as a newly hired Licensing-Aide working in the Real estate section.

### **Opportunity for Public Comment**

**None**

Vice-Chairperson Silva advised the members that the next meeting would be held on May 10, 2012 at 9:15 am. Also, the Continuing Education Committee meeting would be held on May 8, 2012.

Vice-Chairperson Silva asked for a motion to adjourn. Brenda Marchwicki made the motion. Robert Recchia seconded the motion.

**The meeting was adjourned at 10:09 am.**

**Respectfully submitted,**

**William J. DeLuca**

**Real Estate Administrator**